A leading program for banking professions

In Apprenticeship
A special program for all specialized fields of banking careers.

The Master 268 Investment and Market Banking was born out of major interest from academic worlds and the financial industry.

Co-directed by two Associate professors, Michel Fleuriet and Sofiane Aboura, its objective is to train bankers for all the specialized fields which make up this profession, from theory to practice.

The BIM Master offers three different courses:

- Corporate Banking
- Capital Market
- Quantitative Finance

The student will obtain theoretical, practical and general knowledge in each of the 25 kinds of banking careers.

+ Apprenticeship Program

The Apprenticeship program of Master 268 BIM contributes to shape the professional image in great demand by major companies. In this framework, the students follow a marked route: 4 days a week in a company, as apprentices and one day a week at Dauphine to follow the Master classes.

Seven major partner banks welcome apprentice students from the Master

- BNP Paribas, Exane
- CA-CIB
- HSBC
- Natixis
- Société Générale
- J.P Morgan
- Unicredit

The teachers at the Paris-Dauphine University and high-level professional consultants from the six partner banks give the classes, both in French and in English. The latter teachers not only contribute in a practical professional experience way but also as regards real unique study cases.

+ A Mutual Partnership

The apprenticeship of the BIM Master pivots on a shared partnership:

- The seven partner banks invest in order to find positions adapted to the needs of the Master, within their teams.
- Line personnel and apprenticeship supervisors train the students for banking careers.
- The professional consultants from the partner banks, through their teaching in the BIM classes, participate in the transmission of knowledge and methods.
- The banks, in return, have a good pool of future highly potential candidates in their apprenticeships.

A top level patronage for each year includes:
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Admission Conditions

30 students of varied profiles selected jointly by the university and the banks. The students accepted for the Master 268 BIM come from diverse backgrounds.

The Conditions for Applicants are:

- A University cursus: Master level 1 in Management, Economy, Econometrics and Mathematics.

The admission jury is made up of members of the university faculty and representatives from the partner banks. The results will be announced after a rigorous selection procedure.

The Selection Procedure:

The sophisticated selection procedure tarts with a preliminary selection by the university of the academic files of the applicants, followed by an audition of the selected candidates to evaluate their motivation as well as their professional projects. The candidates will then have the choice of 5 positions among forty available.

Finally, the banks which select a limited number of candidates to audition, will select those who best suit the positions available.
Our partners tell you what they think...

**NATIXIS**

« Natixis operates in five complementary careers: Financing and Investment Banking, Asset Management, Capital Investment, Private Management, Financial Services and Customer Management. Natixis, partner of the BIM Master has invited five students to join them under apprenticeship contract. These students will evolve in an environment which gives priority to human relationships and develops their competences in an empowering framework. »

Dominique Schaeffer, Natixis

**CRÉDIT AGRICOLE CORPORATION & INVESTMENT BANK**

« Through the numerous advantages it offers (quality of its teaching, multidisciplinary training and extensive screening of candidates directly involving the partner banks in recruitment, as well as the alternating rhythm in perfect accordance with our needs) the BIM Master has rapidly become a key Master within the student-apprenticeship program policy of the Crédit Agricole- CIB and today, represents an incubator for our needs, notably for Volunteers in Business programs (IVB). »

Jonathan Abikzir, Crédit Agricole - CIB

**UniCredit**

« Accepting an apprenticeship at UniCredit Paris means being given the opportunity to follow the major French companies daily while working directly with UniCredit Senior Bankers and in the different lines concerned. In an international framework, the future graduate will discover the broad range of positions of the Finance and Investment Bank (BFI). The BIM Master course combined with real professional apprenticeship experience empowers the graduates to be fully operational at the very start of their careers. »

Adeline de Metz, UniCredit

**BNP PARIBAS**

« A graduate from the BIM Master, on joining a major bank like BNP Paribas, can thus, from technical skills acquired, access different careers of Finance and Investment banking (Market Trades, Auditing, Financing...) and advance in a transversal path, towards all the specialized fields which make up the business career of a banker. »

Carole Leroy, Groupe BNP - Paribas

**SOCIETE GENERALE**

« The quality of the academic BIM Master, together with professional experience during apprenticeship, responds in every way to the needs of our Finance and Investment bank. The BFI teams at the Société Générale thus participate actively in the professional development of the students. »

Laurence Lavanant, Société Générale

**HSBC**

« A first class education and an apprenticeship rhythm are well adapted to the needs of careers in Finance and Investment bank, students who are motivated, involved and who can consider an international and evolutive career within the HSBC Group, a sustainable partnership, with numerous students welcomed and trained within our structure. »

Emmanuelle Vallet, HSBC

We are much honored to welcome JP Morgan France among our partners banks since 2011.